

RAYMOND CHAN

Partner·Hong Kong

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PRACTICE AREA

MR. CHAN IS A PARTNER BASED IN THE HONG KONG OFFICE. MR. CHAN HAS EXTENSIVE EXPERIENCE IN CROSS-BORDER M&A, PRIVATE EQUITY AND VENTURE CAPITAL TRANSACTIONS.

Education

- University of Sydney, Sydney, Australia, Masters of Law
- University of Sydney, Sydney, Australia, LL.B (Honors)
- University of Sydney, Sydney, Australia, Bachelor of Commerce

Professional Qualification

- Admitted to practice in New South Wales (Australia)
- Admitted to practice in Hong Kong SAR

Work Language

- Mandarin
- Cantonese
- English

Professional Background

- Before joining Fangda Partners, Mr. Chan worked at several leading international law firms, including Linklaters, Berwin Leighton Paisner (HK) LLP and Deacons Australia (now Norton Rose Fulbright Australia).

REPRESENTATIVE MATTERS AND CASES

- Acted for Alibaba Group Holding Limited (NYSE BABA; SEHK 9988) in its RMB 15 billion strategic investment in Focus Media Information Technology Co. Ltd (SZSE 002027), one of the largest digital advertising agencies in China and a pioneer in elevator media
- Acted for a consortium of investors formed by the CEO of Clear Media Limited, Ant Financial, JCDecaux and China Wealth Growth Fund III L.P. in a HK$3.857 million voluntary conditional cash offer to acquire all of the shares in Clear Media Limited (SEHK 100), the largest operator of bus shelter advertising panels in China
- Acted for PAG in its acquisition of the controlling stake in Zhenai.com, the largest online matchmaking and dating services provider in China
- Acted for Alibaba Pictures Group Limited (SEHK 1060) in its RMB 1 billion subscription of convertible and exchangeable bonds in Dadi Cinema, the second largest theatre chain in China and a subsidiary of Nan Hai Corporation Limited (SEHK 0680)
- Acted for Alibaba Group Holding Limited (NYSE BABA; SEHK 9988) in its RMB 1.6 billion strategic investment in the automotive aftermarket space by setting up a joint venture company with Jiangsu Carzone Autoparts Co., Ltd., a leading autoparts supply chain service provider, Qiche Chaoren, a leading automotive maintenance platform wholly owned by Zhejiang Jingu Co Ltd (SZSE 002027), and other financial investors such as Warburg Pincus, Yunfeng Capital and PAG
- Acted for Manulife in its pre-IPO investment in a leading online medical platform in China
- Acted for Gaw Capital in its joint venture with China SCE Property Holdings Ltd (SEHK 1966) to establish a long-term rental apartment investment platform in China with an initial commitment of US$800 million
- Acted for Alibaba Hong Kong Entrepreneurs Fund in its joint venture with Sensetime and the Hong Kong Science and Technology Park to set up the HKAI Lab, a platform focused on empowering startups in Hong Kong to develop and commercialise their AI inventions and technologies
- Acted for Philips in its disposal of a water purifier business in Greater China to Deerma, a leading household appliance brand in China
- Acted for Goldman Sachs in its pre-IPO investment in two PRC-focused real estate developers and in the subsequent restructure of and exit from the investments

- Acted for Och-Ziff in various potential pre-IPO investments, including in a PRC-focused real estate developer and a solar technology company
- Acted for Standard Chartered Private Equity in its pre-IPO investment in Yuanda China Holdings, a high-end building materials company now listed on the Hong Kong Stock Exchange
- Acted for BBT (帮帮兔) in its joint venture with SF Express to set up a last mile delivery service platform in Hong Kong
- Advised DDC Enterprise Limited, operator of the culinary website DayDayCook, in its Series A and Series A-1 funding rounds, including by Gobi Ventures as manager of the Alibaba Entrepreneurs Fund
- Acted for RRJ Capital in its pre-IPO investments in three PRC-focused entities: manufacturer of smart credit/debit cards; China franchise of an international hotel chain; and manufacturer of fruit drink and tea beverages
- Acted for CITIC Securities International in advising its client in the potential structured stake accumulation in a Malaysian listed company and on its investment and pre-agreed exit options in relation to a PRC financial services company
- Advised Mindray Medical in its post-privatisation restructuring and proposed relisting in China
- Acted for The Royal Bank of Scotland in the disposal of its banking interests in Asia
- Acted for KPMG, as liquidators of Lehman Brothers, in the management of various portfolio investments
- Acted for a consortium of investors, including Och-Ziff, Forum Partners and Highbridge Capital in the restructure of its investment in China New Town Development, a company dual listed on the Hong Kong Stock Exchange and the Singapore Stock Exchange
- Acted for the shareholders of Lloyd George Investment Management Limited in its sale to Bank of Montreal
- Acted for the shareholders of Josco Holdings, a Hong Kong-based manufacturer of food packaging supplies, in its sale to Huhtamaki Oyj, the Finnish-listed global packaging corporation
- Acted for Citi in the sale of its interest in Xihuan Plaza, Beijing, via the sale of a wholly-owned Hong Kong holding company
- Acted for Morgan Stanley Asia in the potential acquisition of two PRC focused mining entities
- Acted for Meyer Bergman in its acquisition of the Whiteleys shopping centre in Bayswater, London
- Advised China Resources Land on its proposed joint venture with an international sovereign wealth fund to establish a US $2 billion China-focused real estate investment platform
- Advised IDI Gazeley, a subsidiary of the Brookfield Property Group on its proposed joint venture with Zeny Supply Chain, a member of the Legend Holdings group, to design and construct a built-to-spec logistics hub for a retailer in China
- Acted for Citi in its negotiations with developers to construct and lease to Citi its future regional headquarters in two South East Asian hubs
- Acting for Hong Kong Land in its development of a prime commercial site in Wangfujing, Beijing
- Advised Shenzhen Energy Corporation in its proposed construction and operation of a hydropower plant in a developing country in South East Asia
- Acted for a PRC-based investor in the establishment of a joint venture with one of the largest LNG suppliers in the world and a Russian-backed commodities trading conglomerate in order to explore opportunities to market and sell Russian-extracted LNG to Chinese purchasers
- Acted for China Merchants Holdings in its joint venture to build and operate certain infrastructure assets in the Republic of Djibouti