# YAN ZHAO

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## PRACTICE AREA

MR. ZHAO SPECIALIZES IN PRC TAX, COVERING A BROAD SPECTRUM OF TAX-RELATED MATTERS, FROM TAX ADVISORY ON M&A DEALS, CROSS-BORDER TRANSACTIONS, OUTBOUND INVESTMENTS, PRIVATE EQUITY INVESTMENTS, INTERNATIONAL/NON-RESIDENT TAX, TAX PLANNING FOR HIGH-NET WEALTH FAMILIES AND INDIVIDUALS, TO DISPUTE RESOLUTION, RENDERING LEGAL/TECHNICAL ASSISTANCE AND SUPPORT TO CLIENTS IN GENERAL AUDITS, SPECIAL INVESTIGATIONS, TRANSFER PRICING INVESTIGATIONS, ETC. INITIATED BY TAX AUTHORITIES AS WELL AS REPRESENTING CLIENTS IN ADMINISTRATIVE APPEALS AND LITIGATIONS. HIS CLIENTELE RANGES FROM MNCS, SOES, PRIVATE EQUITY FIRMS, PRIVATE ENTERPRISES TO INDIVIDUALS.

## REPRESENTATIVE MATTERS AND CASES

- Acted as the PRC tax advisor/attorney for a leading German automobile manufacturer in its proposed acquisition of shares from its JV partner
- Participated as a PRC tax advisor for a major US investment bank in its equity and business asset acquisition activities in China
- Rendered PRC tax consultancy and analysis for a number of private equity firms in their investment and asset acquisition activities in China
- Acted as the PRC tax attorney for a world leading dairy products company in its disposal of equity and asset investments in China
- Acted as a PRC tax advisor for a US pharmaceutical MNC in its M&A deals in China
- Acted as the PRC tax attorney for a Japanese investment company in its disposal of shares of a Chinese company
- Participated as the PRC tax attorney for a number of sovereign states and corporate entities in their issuing of Panda bonds in China
- Participated as the PRC tax advisor for a SOE in its restructuring and acquisition of non-performing assets
- Represented one of the largest chain restaurant operators/franchisors in several tax audits and special tax investigations, rendering various legal and tax support and assistance
- Represented a public-listed foodstuff and nutrition company from the UK in an administrative litigation against the tax authority
- Represented a US high-tech company, a French pharmaceutical company and a South Korean battery manufacturer in transfer pricing investigations by the tax authorities

### Education

- Beijing International Studies University, B.A. in Economics (1998)

### Professional Qualification

- Admitted to practice in the PRC
- Certified PRC Tax Agent (CTA)

### Work Language

- Mandarin
- English

### Professional Background

- Mr. Zhao Yan has more than 20 years of professional experience and is a Partner of Fangda Partners in Beijing.
- Prior to joining in King & Wood Mallesons in April 2012, Mr. Zhao Yan worked with the Big Four accounting firms in Beijing and Tianjin offices for 14 years.

- Represented a UK PLC in pursuing and obtaining a long-overdue tax refund from the tax authority
- Represented a Danish electrical equipment manufacturer in defense of its HNTE status during tax audit, and rendered technical support for such tax-related matters as transfer pricing and beneficial ownership assessment
- Acted as the PRC tax and legal counsel for a German auto financing company and a Japanese auto manufacturer in tax administrative appeals

## Honors and Awards

- He has been named as one of the highly recommended lawyers in the field of tax in China by Legal 500 in its 2015-2020 Asia Pacific rankings.