

SARUN (OAT) POONYABAVORNCHAI

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PRACTICE AREA

SARUN SPECIALIZES IN CROSS-BORDER MERGERS AND ACQUISITIONS AND THAI CORPORATE AND COMMERCIAL LAW.

Education

- Chulalongkorn University, LL.B.
- Harvard Law School, LL.M.

Professional Qualification

- Admitted to practice in Thailand

Professional Background

- Before joining Fangda Partners in 2026, Sarun spent 10 years practicing at leading law firms in Thailand, focusing on mergers and acquisitions, private equity and banking and finance. He also worked in management consulting advising clients on market entry strategies, asset divestiture, reorganization, etc.

REPRESENTATIVE MATTERS AND CASES

- Represented a global infrastructure-focused private equity firm in its significant minority growth investment into Thailand's leading data center operator
- Acted as deal counsel to a major Thai power producer and a leading Singapore data center operator to establish a data center joint venture in Thailand, representing the Thai power producer's first foray into this space and the data center operator's first investment in Thailand
- Represented a leading Thai property developer in a complex minority investment and joint venture into a global event organizer
- Represented a major power producer in a proposed $500 million partial sale of its stake in a Thailand-based gas-fired cogeneration power portfolio
- Represented a private equity firm in its buyout of a local hospital in Thailand
- Represented a private credit fund in its distressed lending to a Thai property developer
- Represented the world's leading music group in its 70% acquisition of the rights to the music catalog from a renowned Thai label and their post-closing joint venture in relation to the music catalog
- Represented a PE-backed medical device distributor in its potential acquisition of a local player in Thailand
- Represented a consortium of private equity investors in its acquisition of a leading chain of wine shops and wine-themed restaurants in South-East Asia
- Represented a leading utility in its joint venture with a Danish fund specializing in infrastructure investments, particularly wind power
- Represented a commercial bank on its sale of a portfolio of debt to a private debt fund
- Represented a consumer finance business operator in its joint venture with an Indonesian fintech firm to create a buy now pay later (BNPL) business in Thailand
- Advised Thailand's leading commercial bank on the spin-off of its credit card and personal loan businesses
- Represented a large Thai bank in its joint venture with Thai and Singaporean FinTech companies to create a wealth management platform for the sale of mutual fund products
- Assisted bulge bracket banks and a European private bank with their entry into the wealth management space in Thailand via, for example, two-tier joint venture companies in Thailand and Singapore

- Represented leading brokerage firms on their multimillion-dollar investments on behalf of their high-net-worth clients in both closed-ended and offshore open-ended private equity funds
- Advised a publicly listed healthcare group on a series of strategic acquisitions of local hospitals in Thailand via entire business transfers (EBT)