

ZANY CAI

Counsel
Fangda Partners

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PRACTICE AREAS

MR. CAI SPECIALIZES IN REAL ESTATE ACQUISITION, HOTEL MANAGEMENT AND OPERATION, AND COMMERCIAL LEASING.

REPRESENTATIVE MATTERS AND CASES

- Represented Prologis in its warehousing and logistics property projects, including greenfield projects, M&A projects and C-REIT projects
- Represented Boyu Capital in its warehousing and logistics property projects, including greenfield projects and M&A projects
- Represented DNE Group in its warehousing and logistics property projects
- Represented Warburg Pincus in its warehousing and logistics property projects, commercial property projects and rental housing projects
- Represented KKR in its rental housing projects and in its warehousing and logistics property projects, including greenfield projects and M&A projects
- Represented LOGOS in its warehousing and logistics property projects, including greenfield projects and M&A projects
- Represented ESR in its warehousing and logistics property projects
- Represented GAW Capital in its warehousing and logistics property projects
- Represented Goodman in its warehousing and logistics property projects
- Represented Ping An Insurance Group in its investments in commercial real estate projects, including retail, office, residential and elder care projects
- Represented Brookfield in its investments in commercial real estate projects
- Represented Kimberly-Clark in its plant construction, leasing and operation matters

- Represented Albemarle in its investment in and construction of lithium plants, included drafting and negotiating investment agreements and land grant contracts with government authorities
- Represented Vitrex in its investment in and construction of fine chemical projects, included drafting and negotiating investment agreements and land grant contracts with government authorities
- Represented AstraZeneca in its investment in and construction of pharmaceutical R&D projects, included drafting and negotiating investment agreements and land grant contracts with government authorities
- Represented Kerry Properties in its development and sale of real estate projects, including residential, office and retail projects
- Represented China Enterprise in its sale of several real estate projects
- Represented Starbucks in its US\$1.3 billion buy-out of a Chinese joint venture
- Represented Starbucks in leasing retail stores
- Represented Starbucks in its development and construction of roasting factories and logistics centers
- Represented Walmart in leasing various properties including supermarkets, Sam's Club, and third-party logistics infrastructure
- Represented The Great Eagle Group in leasing hotels
- Represented a subsidiary of Shanghai EXPO Group in its leasing properties and in its daily operation matters
- Represented Shangri-La in leasing commercial complex projects
- Represented Hilton in its hotel management projects and in its daily hotel operation matters
- Represented IHG in its hotel business
- Represented Marriot in its hotel business
- Represented Langham in its hotel business

OTHER INFORMATION

Education

- East China University of Political Science and Law, LL.M. (2017)
- East China University of Political Science and Law, B.A. (2013)

Professional Qualification

- Admitted to practice in the PRC

Professional Background

Mr. Cai joined Fangda Partners in 2017.