

BRYAN CHAN

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PRACTICE AREAS

MR. CHAN SPECIALISES IN CROSS-BORDER M&A, PRIVATE EQUITY AND JOINT VENTURE TRANSACTIONS IN THE GREATER CHINA AND THE ASIA-PACIFIC REGIONS, WITH A FOCUS ON THE FINANCIAL SECTOR. MR. CHAN HAS BROAD EXPERIENCE IN ALL TYPES OF CORPORATE AND COMMERCIAL TRANSACTIONS ACROSS MULTIPLE SECTORS.

REPRESENTATIVE MATTERS AND CASES

M&A - Commercial banking

- Advised Citi on its sale of a wealth management business in China to HSBC
- Advised RBS on its sale of retail and commercial business operating in 6 Asian jurisdictions
- Advised Standard Chartered Bank on its establishing the first Chinese-invested bank — China Bohai Bank — with the Tianjin government, Baosteel and Cofco
- Advised Citi on its investment in Shanghai Pudong Development Bank and subsequent sale of this stake on the A-share market
- Advised RBS on its sale of a retail and commercial business in China to DBS
- Advised RBS on its strategic investment in Bank of China
- Advised Citi as the consortium leader in its strategic investment in Guangdong Development Bank
- Advised Warburg Pincus on its proposed investment in China Webank

M&A - Industrials

- Advised Yanfeng on the sale of its automotive interiors business to Adient

- Advised a European multinational on its proposed investment to acquire 100% of a trucks business through the state-owned asset exchange
- Advised BP on the disposal of its chemicals operations in 13 Asian jurisdictions
- Advised Shanghai Automotive on its acquisition of General Motors' stake in an Indian joint venture
- Advised Volvo on the disposal of its joint venture stake in a trucks company in Hangzhou
- Advised Key Principal Partners on the acquisition of a Chinese automotive spare parts company
- Advised a multinational on the proposed disposal of its global aluminium business
- Advised Siemens on the disposal of its China aeroengines business to Invensys
- Advised Sobel on its acquisition of a tannery in Jiangsu
- Advised Sun Chemical on the disposal of a company in Nantong
- Advised Coca-Cola on its bottling supply and manufacturing arrangements with Chinese partners

M&A - Asset management and NPL

- Advised an international investor in establishing a foreign-invested wealth management JV in China
- Advised a US Private Equity Fund on establishing a platform to purchase non-performing loan assets in China
- Advised Schrodgers, Jardine Fleming and UBS on their fund management joint ventures in China
- Advised the seller consortium on the disposal of the boutique emerging-markets asset manager LGM to Bank of Montreal

M&A - Securities and futures

- Advised UBS and Founder Securities on the joint disposal of their stakes in Credit Suisse Securities (China) Co., Ltd
- Advised Citi on the disposal of its stake in Citi Orient Securities Co., Ltd.
- Advised Morgan Stanley on the increase of its stake in its securities joint venture in Shanghai

M&A - Insurance

- Advised Primus Pacific on its investment in New China Life Insurance Co., Ltd.
- Advised Carlyle on its investments in China Pacific Life Insurance and China Pacific Group
- Advised Commonwealth Bank on its stake in an insurance joint venture
- Advised a multinational insurer on its proposed acquisition of a Chinese private life insurance company
- Advised a US multinational insurer on its proposed joint venture with a state-owned bank

M&A - Consumer goods

- Advised China Investment Corporation on the disposal of its stake in a dairy joint venture in Australia
- Advised PepsiCo on the acquisition of a snack food manufacturer in Hangzhou
- Advised a multinational on the proposed acquisition of a non-carbonated beverages business in China
- Advised The Home Depot on the acquisition of a home improvement business in Shanghai
- Advised numerous retailers including Toys”R”Us and Timberland on their retail operations in China
- Advised GLP on purchasing arrangements with an Australian chocolate manufacturer
- Advised GLP on a joint venture with fashion retailer Shein
- Advised an international logistics investor on its proposed acquisition of a cold chain business

M&A - Real Estate and Infrastructure

- Advised New World Infrastructure on the disposal of four infrastructure companies in China
- Advised Southern Energy on the disposal of a power plant in Guangdong
- Advised a Hong Kong utility on the proposed acquisition of four power plants in China
- Advised Enron on the disposal of a power plant in Hainan

- Advised Prudential Asia on the acquisition of a stake in Indian cellular telecoms company Modicom
- Advised on the financing of a desalination plant in Cyprus
- Advised GLP on its acquisition of real estate projects in Shanghai, Fujian, Guangdong, Wuhan and Jiangsu
- Advised Cerberus Capital on the acquisition of a commercial property development in Tianjin
- Advised Telstra on its acquisition of a real estate agency in China

Joint ventures

- Advised a UK-listed new energy power company on its joint venture with a PRC state-owned enterprise and a German multinational in the solid oxide fuel cell business
- Advised Citi and RBS on their credit card cooperative joint ventures with Shanghai Pudong Development Bank and Bank of China, respectively
- Advised GLP on its fintech joint venture with Li&Fung Group
- Advised AB Volvo on its heavy-duty trucks joint venture with Hong Kong-listed Dongfeng Motor Group
- Advised Citicorp Venture Capital International on its joint venture with Tangshan Steel
- Advised the Hong Kong Stock Exchange on a potential software joint venture
- Advised GLP on its supply chain finance joint venture
- Advised Pentasoft Technologies on its software joint venture with Hong Kong-listed Shanghai Industrial
- Acted on numerous securities and investment banking joint ventures in China, including those established by Goldman Sachs, Morgan Stanley, CLSA and UBS
- Advised Coca-Cola on the proposed establishment of a bottling services joint venture with Swire, Kerry and Cofco
- Advised on the establishment of Bondsiasia, an electronic trading platform jointly invested by HSBC, Citi, DB and Bridge eMarkets

Pre-IPO transactions

- Advised Guohua on its pre-IPO investment in a US cancer diagnostics startup
- Advised Macquarie on its pre-IPO investment in a potato snack foods

manufacturer in Heilongjiang

- Advised Ares Capital on its pre-IPO investment in Yuan Sheng Tai Dairy Farm
- Advised Primavera Capital on its pre-IPO investment in the container leasing business UES International
- Advised JPMorgan Partners on its proposed investment in a children's retail business in Shanghai
- Advised JRE Partners on its pre-IPO investment in a plastics business in Hangzhou

Capital markets

- Advised on the regulatory architecture for issuances of Global Depository Receipts by PRC issuers and for issuances of China Depository Receipts
- Advised Carlyle on its investment Haier Corporation's listed convertible bonds
- Advised the underwriters on a guaranteed bond issuance by an overseas subsidiary of Ping An Insurance
- Advised the underwriters on the first bond issuance by an overseas subsidiary to be guaranteed by the PRC onshore parent in the bond issue by Baosteel's overseas subsidiary
- Advised the underwriters on a guaranteed bond issuance by an overseas subsidiary of China Eastern Airlines

OTHER INFORMATION

Education

- St. Benet's Hall, Oxford University, B.A. in Jurisprudence

Professional Qualification

- Admitted to practice in Hong Kong SAR
- Admitted to practice in England and Wales

Professional Background

Mr. Chan joined Fangda Shanghai in 2024. Before joining the firm, he practised with a UK Magic Circle firm in London, Hong Kong and Shanghai for 23 years, the last 3 of which were as chief representative of the Shanghai office of that Magic Circle firm.