# **DONGLEI LIAO**

Counsel
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# **PRACTICE AREAS**

MR. LIAO SPECIALIZES IN M&A, PRIVATE EQUITY, FOREIGN DIRECT INVESTMENT AND GENERAL CORPROATE AND COMMERCIAL MATTERS.

# REPRESENTATIVE MATTERS AND CASES

- Represented Oaktree Capital in its disposal of Axilone Group's global cosmetics packaging business in an auction sale
- Represented an Axcel portfolio company in its acquisition of a leading manufacturing company for slaughtering equipment in Shandong
- Represented IPAGSA Industrial in its sale of equity in a wholly foreign-owned enterprise
- Represented Guiyang Big Data Group in its acquisition of a leading data communications company
- Represented NIO in a series of financings from state-funded investors and in its subsequent capital increases
- Represented Hillhouse in its investment in microchip company Xinmai
- Represented Sodexo in its strategic investment in Meican, an artificial intelligence company
- Represented Air Products in its acquisitions in China
- Represented Normet Corporation in its establishment and subsequent structural adjustment of a joint venture with JCHX group (603979.SZ)
- Represented Alibaba in several joint ventures projects in the retail business, including its share acquisition of Lianhua Supermarket Holdings
- Represented PCCW in its sale of equity interests in Petro-CyberWorks

Information Technology

- Represented Aptar Group in its proposed acquisition of a leading package manufacturing company
- Represented CStone Pharmaceuticals as PRC counsel in its initial public offering in Hong Kong
- Advised on the restructuring of Yurun Group, Huishan Diary and ZK Engineering & Development Corporation
- Assisted Starbucks in reviewing and negotiating a wide variety of contracts relating to strategic cooperation, distribution, market promotion and online store launch on major PRC e-commerce platforms
- Advised Kering Group, one of the top three luxury groups in the world, on its general corporate matters
- Advised ghd, a leading company in high-end professional hair styling tools, on its general corporate matters
- Advised Gap, one of the world's largest clothing retailers, on its general corporate matters
- Advised Ant Group and Alibaba Cloud on their general corporate matters
- Advised PAG on its general corporate matters and provided daily support on a high volume of transaction documents

### OTHER INFORMATION

#### Education

- University of Pennsylvania, School of Law, LL.M. (2016)
- Tsinghua University, LL.B. (2015)

### **Professional Qualification**

- Admitted to practice in PRC
- Admitted to practice in New York

# **Professional Background**

Mr. Liao joined Fangda in 2016.